Message Text

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E.O. 11652: N/A TAGS: BEXP, AF

SUBJ: TRADE OPPORTUNITY: EQUIPMENT FOR NATURAL GAS

EXPLOITATION

1. POST RECEIVED LETTER 10 FEBRUARY FROM MINISTRY OF MINES AND INDUSTRIES OFFICIAL CONCERNING EQUIPMENT FOR NATURAL GAS EXPLOITATION IN NORTHERN AFGHANISTAN. GOA LOOKING TO U.S. FOR SUPPLY. GOA HAS WRITTEN TO FOUR AMERICAN FIRMS WHICH WERE MENTIONED AS QUALIFIED SUPPLIERS IN SOVIET REPORT ON

FGHAN NATURAL GAS. THESE FIRMS ARE: BAKER DIVISION OF OTIS ELEVATOR CO, CLEVELAND, OHIO; OTIS ENGINEERING CORP, DALLAS, TEXAS, COMCO FOUNDRY INC, ADAMS CITY, COLO; AND CAMERON IRON WORKS, INC, HOUSTON, TEXAS. LETTERS PROBABLY MAILED ABOUT FEBRUARY 10.

- 2. IN PAST ALL EXPLOITATION OF AFGHAN NATURAL GAS ACCOMPLISHED WITH SOVIET AID AND EQUIPMENT. THERE IS TREMENDOUS POTENTIAL FOR U.S. SUPPLIERS IF GOA DECIDES ON PARTIAL SHIFT TO U.S. EQUIPMENT. INITIAL ORDER IS ESTIMATED APPROX \$1 MILLION.
- 3. FULL UNABRIDGED TEXT OF LETTER AND LIST OF EQUIPMENT NEEDED FOLLOWS: FROM MINMINES AND INDUSTRIES, FEB 5, QUOTE ENCLOSED IS LIMITED OFFICIAL USE

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ATTACHED A LIST OF EQUIPMENT NEEDED FOR GAS WELLS IN A

GAS FIELD IN AFGHANISTAN.

THE GAS FROM TYIS FIELD CONTAINS HYDROGEN SULPHIDE AND CARBON DIOXIDE IN AN AMOUNT THAT THE GAS COULD BE CALLED AGGRESSIVE. THE H2S CONTENT OF THE GAS RANGES FROM 0.0001 PERCENT TO 0.185 PERCENT. THE WEIGHTED MEAN OF H2S FOR THE FIELD IN FOUND TO BE 0.068 PERCENT. CARBON DIOXIDE CONTENT OF THE GAS RANGES FROM 4 TO 7.3 PERCENT BY VOLUME. HAVING THE ABOVE INFORMATION IN MIND WE WOULD APPRECIATE IF YOU COULD FURNISH US WITH THE FOLLOWING INFORMATION:

1. CAN YOUR COMPANY SUPPLY US THE NEEDED EQUIPMENT.

2. IF YES, PLEASE GIVE US YOUR PRICE AND CONDITION OF DELIVERY TO AFGHAN PORT.

WE PREFER THAT THE EQUIPMENT BE SENT TO AFGHANISTAN THROUGH RUSSIA TO AFGHAN BORDER IN HYRATON PORT. SINCE WE HAVE CONTACTED OTHER COMPANIES IN THIS REGARD, WE WOULD APPRCIATE YOUR IMMEDIATE ATTENTION ON THE SUBJECT IF YOU ARE TO WIN THE BID. SIGNED A.S. ZEAMAN, PRESIDENT, PLANNING DEPT. P.S. WE APPRECIATE IF YOU COULD CIRCULATE OUR LETTER TO ALL RELATED COMPANIES AND WE EXPECT TO HEAR FROM YOU SOON. UNQUOTE.

QUOTE LIST OF EQUIPMENT AND MATERIALS NECESSARY FOR IMPLE-MENTATION OF EXPLOITALIONAL DRILLING OF BOREHOLES OVER THE JARKUDUK GAS DEPOSIT AND OBTAINED BY RE-EXPORT.

DY EQUALS INTERNAL DIAMETER

SER.

NOS. EQUIPMENT AND MATERIALS MEASURES QUANTITY NOTES

- 1. CASING PIPES DY-168MM, STEELL MARK C-75 TONS 2000
- 2. PIPES, PUMP-COMPRESSION DY-89MM, TONS 980 STEEL MARKS C-75
- 3. COLUMN HHEAD 12 3/4" X 9 5/8" TONS 980

FITTINGS FOR WORKING PRESSURE OF 350 KGF/CM2, DY-100 MM LIMITED OFFICIAL USE

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- 4. GUSHER FILTINGS REPLACING DEVISE AND
 DEVISE FOR REPLACING OF COLUMN HEAD
 UNDER PRESSSURE
- 5. EQUIPMENT FOR BOREHOLE MOUTH MAINFOLD:
 - GATE (VALUE) PY-350 KGF/CM2, DY-80 MM \quad PCS $\,$ 340
 - CROSSING (FOUR-WAY PIPE) " 40
 - T-PIECE JOINT " 240

- FLANGES " 800

- BEND OFFSET 90 DEGREES " 160 - MOUNTING ITEMS SET 20 MOUNTING ITEMS SET 20

6. GATES (VALUES) PY-350 KGF/CM2, DY-100 MM SET 40

DITTO, DY-80 MM SET 40

7. CLEARANCE SPACE PACKER EQUIPMENT, DY-6 SET 20 1 SPARE

SET

5/8'

8. UNDERGOUND EQUPMENT SET SET 20 1 SPARE

SET

OPERATION PACKER

- CIRCULATION VALUVE
- FACE CUT-OFF VALVE
- INHIBITION VALVE
- PIPE NIPPLES
- EMERGENCY CLOSING VALVES
- EMBERGENCY CLOSING VALVES
- DETACHABLE JOINTS
- SUBSTATUTES AND COJPLING JOINTS
- 9. LIFTING UNIT WITH DOUBLE-DRUM HOIST SET 2
- 10. BOREHOLE MOUTH EQUIPMENT SET SET 3
 - BLOWOOUT PREVENTER
 - LUBRICATOR
 - UNITS AND TOLLS OF DRILLING CABLE

TECHNIQUE

11. EQUIPMENT FOR DRILLING OF STATIONARY SET 2

PACKERS

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12. PIG (FOR CASING PIPE CLEANING) PCS 2

13. TOOL SET FOR ERECTING AND DIS-ASSEMBLY, AND MAINTENANCE OF EQUIP-

MENT

14. TECHNICAL SPECIFICATION IN THE SET 10

LANGUAGE OF SUPPLIER

- DITTO, IN RUSSIAN SET 5 UNQUOTE

4. ACTION REQUESTED: USDOC INFORM FOUR FIRMS MENTIONED (AND OTHER QUALIFIED SUPPLIERS) OF THIS TRADE OPPORTUNITY. DEADLINE FOR BIDS IN SHORT QUOTE ABOUT THREE WEEKS UNQUOTE, ACCORDING TO MINMINES OFFICIAL, BUT EMBASSY FEELS THIS

FLEXIBLE BASED ON PAST EXPERIENCE. CABLES FROM INTERESTED FIRMS TO ZAMAN, PRES, PLANNING DEPT, MINMINES, REQUESTING EXTENSION WOULD PROBABLY BE EFFECTIVE.

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